

GENERAC

C O R P O R A T I O N

TO WHOM IT MAY CONCERN:

I have worked with Mr. Ken Stock of the Heartland Group for the past 10 years on numerous construction projects relating to Generac Corporation as well as my personal home. It has involved construction of two new plants of approximately 100,000 square feet each and 3 different expansion programs to existing facilities. During this period I have found Ken to be very knowledgeable both as an architect and architectural engineer as it related to both building designs and the structural engineering requirements. I have found Ken to be capable, flexible and willing to make the extra effort to bring a project in on budget and on time. I have been very pleased with the resulting facilities and believe that through his leadership and cooperation we have been able to achieve a cost significantly below market expectations.

I have complete trust in Ken's abilities and his representations and would not hesitate to recommend him for other architectural and construction facilities.

Very truly yours,

GENERAC CORPORATION



R. D. Kern,
Chairman of the Board

RDK:th